

"Every Breath Counts, Every Life Matters."



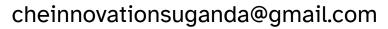
# **Sparking African MedTech Innovations**

**By Arinaitwe Vivian** 

CEO and Co-founder









www.cheinnovations.com







www.cheinnovations.com



# Neonatal Hypothermia in Africa

#### **Rural health center**



Have unstable power supply, no infant warmers and incubators

Over 6 hours on the road



Nurses use hot water bags & bed sheets to keep babies warm



Driving slowly on rough roads, with no means of keeping babies warm

# Referral Hospital



With power, standard care, ambulance(s)

2,100,000

Annual neonatal deaths in Africa <sup>1</sup>

1,000,000

Annual preventable deaths in SSA<sup>2</sup>



80%

Boda Boda

Risk of death for every 1°C drop.3

\$950M

Market for incubators and infant warmers in Africa

## **NeoNest: A low-cost transport infant warmer**



Low-Cost Feature Packed Solution (<£100)



Stable temperature (36.5 -37.5°C)



#### **Electronics**

Rechargeable, data storage, alarm, messages, etc.



## **Safety Hood & Vents**

Against wind, rain and dust

Vent for proper aeration & humidity



# **Safe and secure Straps**



# **Adjustability & Modularity**

Nest, blanket, mattress, etc.



#### **Device Insulation**

Insulative jerrycan casing

## **CHE nest: commercially ready accessory**



Figure Showing the Che Nest Product - June, 2025



Simulates the womb-like structure



safety, comfort, and security



**Prevents infections.** 



# **Traction and Business Model**



**500+ neonates** supported



18+ hospitals reached



**50+ Che nests** manufactured



1 Regulatory approval and 1st clinical feasibility study conducted



2500+ health personnel contacted



£51,000 raised



£150 Revenue generated

**Customers:** Private + Public hospitals

Direct B2B and B2Gov't model

In progress: NeoNest software on subscription

Future plans: Hub and rent model





NeoNest is co-designed with doctors, nurses, ambulance personnel and parents



# **Our Team and Partners**



Vivian Arinaitwe
CEO
Biomedical Engineer
(Kampala, Uganda)



Dr Ssekitoleko Robert

Head of Biomedical

Engineering

Makerere University (Kampala,

Uganda)



Sophia Singer
Co-Founder
Mechanical Engineer
(Durham, USA)

**Dr Ann Saterbak** 

**Professor of Biomedical** 

Engineering

Duke University (N.

Carolina, USA)



Joseph Okileng
CTO
Design Engineer
(Kampala, Uganda)



Mr. Matovu Brian

Medical Device

Development Expert

(Kampala, Uganda)



Saajan Patel
Co-Founder
Biology and Global Health
(Durham, USA)



Ms. Tumwebaze Jackie
Business, Finance and Admin

(Kampala, Uganda)



Kamuhanda Success

Research Lead



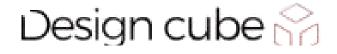
Mentor and Advisor

Africa Prize for Engineering

Innovation (UK)



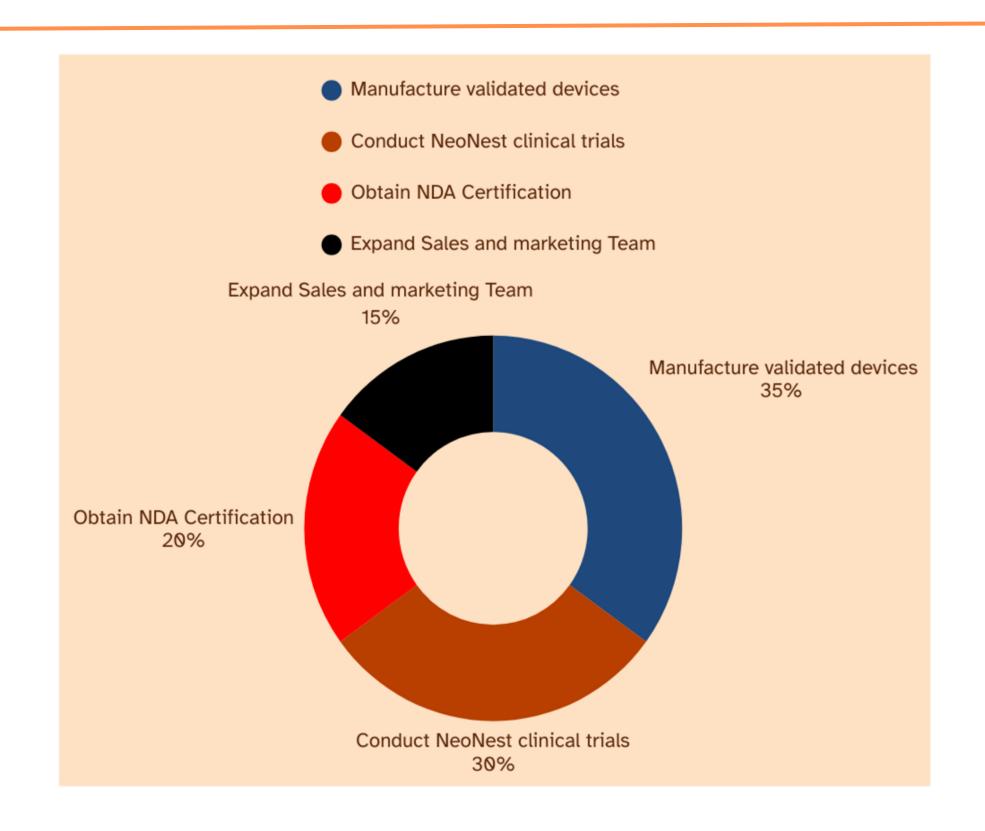








# Ask £50,000





## Financial ask:

Financial support to Patent in Africa, validate NeoNest and save 1000 newborns in Uganda



# **Non-Financial Ask:**

Clinical trial, supply chain, and regulatory partnerships to scale across Africa

